

# How Does Your Business Compare?

This fifth edition of the Restaurant & Catering Operations Benchmarking Report has been compiled from a survey of restaurateurs and caterers, and is a "must have" for all operators, new entrants, financial advisers and educators.

The report, which will be an important timesaver for operators in terms of research, covers such important subjects as:



- Business Trends
  - Turnover
  - Expected Trends
- Staffing and Recruitment
  - Hiring Staff
  - Salaries of Staff
- Expenditure Profile
  - Revenue
  - Food Costs
  - Beverage Costs
  - Labour Costs
  - Customer Spend
- Business Profile
  - Costs as a percentage of turnover
- Owner Profile
  - Experience
  - Salaries
  - Dividends

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**Please send your report order form to Restaurant & Catering Australia at  
PO Box 121 Surry Hills NSW 2010 or fax it to 1300 722 396  
All phone enquiries should be made to 1300 722 878**

